

Trade Association Activity in the 21st Century: Proactive Work Plan on Health and Environmental Issues

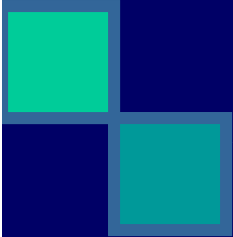



Independent Lubricant Manufacturers
Association

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What I am going to discuss

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- Why a proactive work plan on health and safety issues
 - Major Projects under the Work Plan
 - Provide background information on product stewardship
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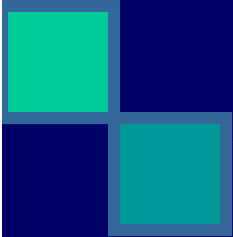



What is ILMA?

- Independent Lubricant Manufacturers Association
 - Regular members are 300 independent lubricant blenders based in the US
 - “Associate” members are the suppliers to the regular members
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ILMA's Mission Statement

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- To advance the role of independent lubricant manufacturers in a global competitive marketplace by:
 - Promoting independent manufacturers' commitment to producing safe, quality products in an environmentally responsible and ethical manner.
 - Protecting the interests of independent lubricant manufacturers by being the eyes, ears, and voice in industry and government activities.
 - Providing a forum for the exchange of information among members.
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Why a proactive work plan on health and safety issues?

- Most ILMA members are small to medium sized businesses that do not have the resources to pursue major health and environmental issues
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Why a proactive work plan on health and safety issues?

- The regulatory climate is heating up
 - EU is in the lead
 - REACH, GHS, GMO
 - Global economy is affecting US business interests
 - US agencies are waking up due to the waves crossing the Atlantic
 - Voluntary programs can head off regulatory intervention
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Why a proactive work plan on health and safety issues?

- Labor unions are actively seeking regulatory and legal solutions to their perception of workplace issues with the use of metalworking lubricants
 - Have lobbied with EPA, OSHA, ACGIH
 - Have tried to move OSHA on a workplace standard in court
 - Conducting their own scientific studies
- 




Why a proactive work plan on health and safety issues?

- Need to become good corporate citizens
 - Recognition of continuing Strict Liability Climate
 - Recognition of anti-business forces
 - Continuing strength and legitimacy of environmentalist agenda
 - Global warming
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Major Projects under the Work Plan

- Historical
 - Formed Metal Working Fluid Product Stewardship Group
 - Interacted with OSHA on Workplace Standard
 - Collaborated on Best Practices Guidelines
 - Conducted Several Voluntary Scientific Studies
 - Formed SHERA Committee
 - Safety, Health, Environmental, Regulatory Affairs
- 




Major Projects under the Work Plan

- Current

- Entered into an Alliance Program with OSHA formed this year
 - Started voluntary product stewardship program for members
 - Lube Care®
 - Continuing scientific studies to influence ACGIH TLV setting process
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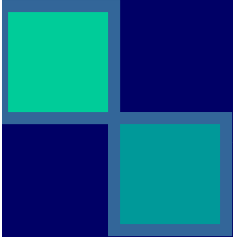



Inter Trade Association Cooperation

- ORC
 - Working on MWF Best Practices Guide update
 - Biocides Panel
 - ILMA SHERA acting as their consultant on biocide exposure study for EPA
 - ILMA SHERA will give educational seminar on MWF biocides to EPA
 - ILMA has consulted with Biocides Panel on mycobacterium issue
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OSHA Alliance Background


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- Build trusting, cooperative relationships with the Agency.
 - Network with others committed to workplace safety and health.
 - Leverage resources to maximize worker safety and health protection.
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OSHA Alliance



- Major Projects Planned

- OSHA Health Topics Task Group
 - Calendar/Website/ E-tools Task Group
 - Best Practices Guidelines Task Group
 - Dermatitis Task Group
 - Lubricants Safety Task Group
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The Definition of Product Stewardship



Product Stewardship- *integrates health, safety, and environmental considerations in the design, manufacture, use, and disposal of products, I.e. throughout the product's life cycle.*

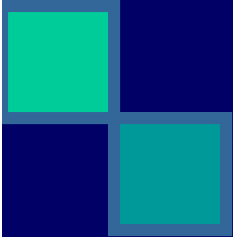
Health, safety, and environmental considerations begin with management of the manufacturing environment, and customer relations and communication.




Product Stewardship supports the employer's responsibility both to provide a safe workplace for employees and to comply with legal requirements applicable to product manufacture, use, and disposal.



Vision—What is “LubeCaresm”?



“LubeCaresm” is a product stewardship program designed to promote continuous improvements in health, safety, and environmental performance, and to be sensitive and responsive to community needs and public concerns by all member companies.



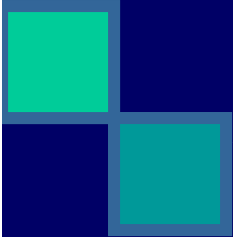




6 Management Principles for Product Stewardship Program

- Management Commitment
 - Product Development
 - Health, Safety, and Environmental Considerations
 - Management of the Manufacturing Environment
 - Customer Education and Outreach
 - Accountability and Performance Evaluation
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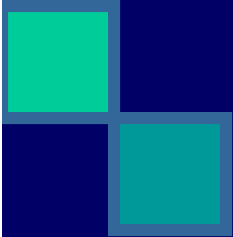



Benefits to ILMA and Members

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- Increased stature as a trade association endorsing product stewardship
 - ACC, APCA, API
 - Increased credibility of comments on government regulations
 - Forestall the need for regulations in ILMA businesses
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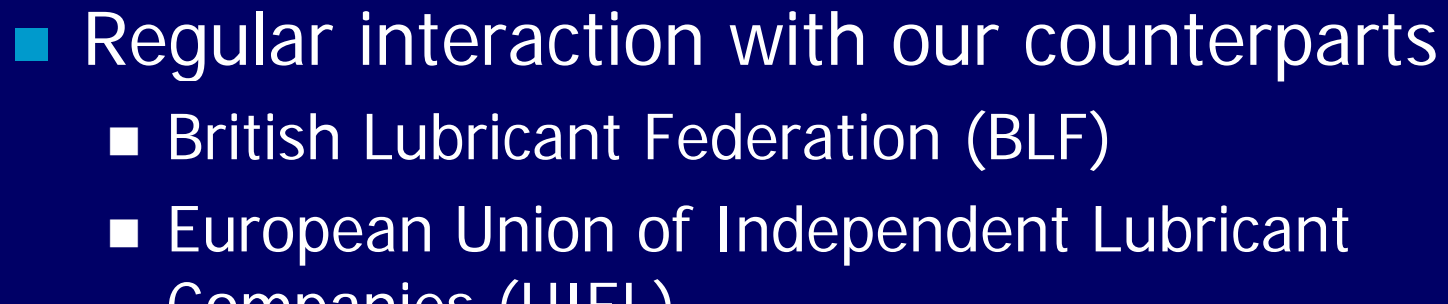


Member Issues—Why Support “LubeCaresm”?

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- Makes good business sense—LubeCaresm helps members:
 - Manage their own workplace HSE programs
 - Improve customer relations: assist your customers through education and outreach
 - Reduce liability risks through program management
 - Incorporate your own and customer’s HSE concerns in your product development program
 - Minimal additional cost: incorporate/include LubeCaresm in your already-existing ISO 9001, ISO 14001, QS9000 Program.
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International Influence

- Regular interaction with our counterparts
 - British Lubricant Federation (BLF)
 - European Union of Independent Lubricant Companies (UIEL)
 - Have used the State Department and Commerce Department on European Issues
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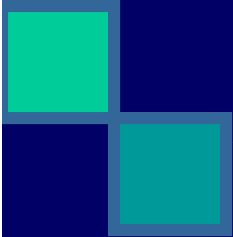


Challenges

- Resources
 - Financial
 - Sweat equity of members
 - Political and Economic Uncertainty
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And in conclusion....

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- The business climate is tough for many reasons
 - Those perceived as good corporate citizens will survive
 - Trade associations can help move their members in the right direction
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