



APPLICATION FOR MANUFACTURING MEMBER (Voting)

Membership Period: January 1 – December 31, 2012

Membership Fee: \$2,300 (plus one-time \$250 application fee)

Full payment must be included: Check MasterCard VISA American Express

Card No. _____ Exp. Date _____ Signature _____

MANUFACTURING MEMBER companies include any firm, partnership, corporation or other organization which:

- Derives at least 50 percent of net sales from manufacturing (compounding and blending) lubricants in North America OR manufactures a minimum of one million gallons of lubricants annually in North America; AND
- Is not more than 5 percent owned by an entity which produces lubricant base stocks for resale by refining, re-refining, reprocessing, recycling, or otherwise reclaiming used oil; AND
- Is not more than 5 percent owned by an entity considered to be either a major oil or chemical company with a national or international scope.

CONTACT INFORMATION

Company Name: _____
(COMPANY OR DIVISION OF A COMPANY)

Street Address: _____

City: _____ State/Province: _____ Zip/Postal: _____ Country: _____

Phone: _____ Fax: _____ Company Website: _____

IF DIFFERENT FROM STREET ADDRESS

Mailing Address: _____

City: _____ State/Province: _____ Zip/Postal: _____ Country: _____

DESIGNATED KEY REPRESENTATIVE TO ILMA

Name & Title: _____

Phone: _____ Email: _____

Address: Same as Above _____

City: _____ State/Province: _____ Zip/Postal: _____

COMPANY BACKGROUND

Year Company Established: _____ Number of Employees: _____

Plant/Branch Locations: _____

Manufactured Total Gallons: < 1 Million 1-2 Million 2-5 Million 5-10 Million 10-15 Million 15-30 Million over 30 Million

Briefly describe your company's operations: _____

THE FOLLOWING SECTIONS MUST BE FULLY COMPLETED IN ORDER TO BE REVIEWED BY THE MEMBERSHIP COMMITTEE:

OPERATIONS INFORMATION

1. Is lubricant compounding/blending your primary business activity? YES NO
2. What percentage of total net sales are derived from lubricant compounding/blending? _____%
3. Do you produce lubricant base stocks for resale by refining crude or by re-refining, reprocessing, recycling or otherwise reclaiming used oil? YES NO
4. Are you a subsidiary or division of another entity? YES NO
If yes, please identify _____
5. Are you more than 5 percent owned by a producer of lube base stocks or a major oil or chemical company? YES NO
If yes, please use Marketing Member Application

both sides must be completed ➔

INDUSTRY REFERENCES

(For a complete list of ILMA Member Companies, go to www.ilma.org, click on "Membership" and "Member Companies.")

6. Please provide the names of three of your **Additive Suppliers** who are familiar with your operations that we can call as a reference:

Company	Contact	Phone	Email
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

7. Please provide the names of three of your **Base Stock Suppliers** who are familiar with your operations that we can call as a reference:

Company	Contact	Phone	Email
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

8. Please provide the names of three **ILMA Manufacturing Members** who are familiar with your operations that we can call as a reference:

Company	Contact	Phone	Email
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

PRODUCT INFORMATION

9. Please check the box next to the products your company produces and/or services:

ADDITIVES

- Acids/Solvents
- Amides/Amines
- Antioxidants
- Biocides/Fungicides
- Extreme Pressure
- Dyes/Markers/Colorants
- Rust/Corrosion Inhibitors
- Sulfonates
- Viscosity Improvers

AUTOMOTIVE

- 2-Cycle Oils
- Aircraft Oils
- Antifreeze
- Passenger Car Motor Oils

- Heavy Duty Motor Oils
- Automotive Gear Oils
- Base Stocks
- Tractor/Hydraulic Fluids
- Automatic Transmission Fluids

BASE OILS

- Group I
- Group II
- Group III
- Group IV
- Esters
- Polyglycols
- Process Oils
- Waxes

INDUSTRIAL

- Chemical Degreasers
- Cleaners
- Food Processing Lubricants
- Industrial Gear Oils
- Industrial Engine Oils
- Hydraulic Fluids
- Synthetic Lubricants
- Textile Lubricants

METALWORKING FLUIDS

- Coolants
- Drawing/Stamping Fluids
- Metalworking Lubricants
- Neat Oils

OTHER

- Additives-Aftermarket
- Fuels
- Greases
- Paints/Coating
- Specialty Chemicals
- _____

RAILROAD

- Engine Oil
- Hydraulic Oils

SERVICES/PACKAGING

- Consulting/Management Services
- Containers/Closures
- Custom/Contract Packaging
- Information Services
- Labels
- Laboratory Services
- Marketing Services
- Terminal Operations
- Used Oil Services
- Engineering Services

10. Please list your Principal Product Lines: _____

11. Please list your Company Brand name(s): _____

12. Please check the box next to the markets your company serves:

- | | | | | |
|--|---|--|---|---|
| <ul style="list-style-type: none"> <input type="checkbox"/> Aerospace <input type="checkbox"/> Agriculture <input type="checkbox"/> Aluminum <input type="checkbox"/> Appliance Manufacturing <input type="checkbox"/> Asphalt/Paving <input type="checkbox"/> Automotive <input type="checkbox"/> Aviation <input type="checkbox"/> Bulk Lubricants | <ul style="list-style-type: none"> <input type="checkbox"/> Chemicals <input type="checkbox"/> Compounder/Blenders <input type="checkbox"/> Construction <input type="checkbox"/> Electronics <input type="checkbox"/> Elevator/Escalator <input type="checkbox"/> Fleet <input type="checkbox"/> Food Processing <input type="checkbox"/> Fuel Additives | <ul style="list-style-type: none"> <input type="checkbox"/> Fuels/Gasoline <input type="checkbox"/> Governmental <input type="checkbox"/> Industrial <input type="checkbox"/> Logging/Lumber <input type="checkbox"/> Lubricant Marketers <input type="checkbox"/> Manufacturing <input type="checkbox"/> Marine <input type="checkbox"/> Metalworking | <ul style="list-style-type: none"> <input type="checkbox"/> Mining <input type="checkbox"/> Oil & Gas <input type="checkbox"/> Packaged Lubricants <input type="checkbox"/> Paints/Coatings <input type="checkbox"/> Personal Care <input type="checkbox"/> Plastics <input type="checkbox"/> Pulp/Paper <input type="checkbox"/> Refrigeration | <ul style="list-style-type: none"> <input type="checkbox"/> Rubber <input type="checkbox"/> Sanitation <input type="checkbox"/> Steel <input type="checkbox"/> Textile <input type="checkbox"/> Transportation <input type="checkbox"/> Utilities <input type="checkbox"/> Woodworking |
|--|---|--|---|---|

ALL APPLICANTS MUST SIGN

I affirm that the information provided in this membership application is complete and accurate, and understand that any misrepresentation may result in rejection of the application or termination of membership.

I have read and our company is committed to using its best efforts to comply with ILMA's Code of Ethics. If our company has its own code of ethics or conduct that prevents the company from acknowledging ILMA's Code of Ethics, a copy of our code of ethics or conduct is attached to this membership application. I understand that ILMA has the right to test our products under its quality testing program, and our products will be included in the random generator for the program within the first year of membership.

ILMA has the company's permission to discuss this membership application with any of the references provided in the application. As part of such reference checks, ILMA is further permitted to inquire as to whether any concerns exist with our company's ability to comply with ILMA's Code of Ethics. I acknowledge that this membership application can be rejected based upon such concerns.

Signature: _____ Date: _____

INDEPENDENT LUBRICANT MANUFACTURERS ASSOCIATION