



# MEMBERSHIP APPLICATION DIRECTIONS

## Why Join ILMA?

- ✓ Give your company an edge in the lubricants industry and be associated with companies committed to quality
- ✓ Add your voice to those of others to strengthen the industry's community, representation, and integrity
- ✓ Become part of a network of individuals bound by common business concerns and opportunities
- ✓ Benefit from services such as timely industry information, legal support, business networking opportunities, and much more

## Want to join your industry colleagues in the premier lubricants association?

### Here's how:

#### 1 Determine your Membership Category:

##### MANUFACTURING MEMBERS

Manufacturing member companies include any firm, partnership, corporation or other organization which:

1. Derives at least 50 percent of net sales from manufacturing (compounding and blending) lubricants in North America OR manufactures a minimum of one million gallons of lubricants annually in North America; AND
2. is not more than 5 percent owned by an entity which produces lubricant base stocks for resale by refining, re-refining, reprocessing, recycling, or otherwise reclaiming used oil; AND
3. is not more than 5 percent owned by an entity considered to be either a major oil or chemical company with a national or international scope.

##### MARKETING MEMBERS

Marketing member companies include any firm, partnership, corporation or other organization which:

1. Markets and manufactures lubricants, but does not meet the ILMA Manufacturing requirements, AND
2. owns and operates a lubricant storage facility while maintaining a finished product inventory or utilizes a toll blender to secure these services.

##### INTERNATIONAL MEMBERS

International member companies include any firm, partnership, corporation or other organization which:

1. Derives at least 50 percent of net sales from manufacturing (compounding and blending) lubricants outside North America OR manufactures a minimum of one million gallons of lubricants annually outside North America; AND
2. does not produce lubricant base stocks for resale by refining crude oil or by re-refining, reprocessing, recycling, or otherwise reclaiming used oil; AND
3. is not more than 5 percent owned by an entity considered to be either a major oil or chemical company with a national or international scope.

##### SUPPLIER MEMBERS

Supplier member companies include any firm, partnership, corporation or other organization which:

1. Supports the objectives of the Association and which supplies raw materials, packaging, manufacturing equipment, or goods and services used or sold by Manufacturing Members of ILMA.

#### 2 Complete the Membership Application

- ➡ Online at [www.ilma.org](http://www.ilma.org)
- ➡ Printed application (in your membership packet or call ILMA at 703/684-5574)

#### 3 Mail, Submit Online, or Fax

Completed application with full year's dues, signed membership affirmation, and \$250 non-refundable application fee (pay by check to ILMA or via credit card)

#### INDEPENDENT LUBRICANT MANUFACTURERS ASSOCIATION

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